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APPENDIX C   PRICING INDEX

ENTERPRISE TRAINING SOLUTIONS

SUBSCRIPTION PRICING

Training Categories	Class ID	1 Year Subscription CUSTOMER DISCOUNT (%)	2 Year Subscription CUSTOMER DISCOUNT (%)	3 Year Subscription CUSTOMER DISCOUNT (%)
My SkillSource Mainframe & Midrange Training				
1-user,1 course	Mainframe1	20%	20%	20%
1-user, 2 courses	Mainframe2	20%	20%	20%
1-user, 3 courses	Mainframe3	20%	20%	20%
1-user, 4 courses	Mainframe4	20%	20%	20%
1-user, 5 courses	Mainframe5	20%	20%	20%
1-user, 6 courses	Mainframe6	20%	20%	20%
1-user, 7 courses	Mainframe7	20%	20%	20%
1-user, 8 courses	Mainframe8	20%	20%	20%
1-user, 9 courses	Mainframe9	20%	20%	20%
1-user, All courses- entire mainframe library	Mainframe-Library	20%	20%	20%
My SkillSource IT Training Libraries				
Library model- per user				
Desktop All Access (all courses) - Wide range of courses covering many desktop software applications	MSSDESKTOP	50%	50%	50%
IT Technical All Access - Wide range of courses covering many technologies, including web development, networking, design, programming, Cisco, and much more.	MSSIT	50%	50%	50%
Prof Development All Access - Huge range of courses for everything from Project Management, Managament and Supervisory Skills, Finance, Business, and much more.	MSSPDVLPT	50%	50%	50%
Health & Safety All Access - Library of courses covering many different health and safety subjects.	MSSHS	50%	50%	50%
Legal Compliance Collection	MSSCOMPLIANCE	50%	50%	50%
Comprehensive All Access - Includes complete Desktop, IT, and Professional Development course libraries and resources	MSSAACCESS	60%	60%	60%
My SkillSource Licensed Professional Online Training- All Access: Complete online training for Engineers, Architects, Surveyors, Water Professionals, more. Includes complete LEED training.	MSSLPAACCESS	10%	5%	3%
Additional discount(s) per negotiation: For all subscriptions above (under the My SkillSource IT Training Libraries header), orders for more than 5 subscriptions will receive an additional 5% discount.				

All Access- Includes ITPRO, Business Pro, and Office Essentials Reference collections.				
My SkillSource Cisco Pro Subscription	MSSPROCIS	5%	5%	5%
My SkillSource Microsoft Pro Subscription:	MSSPROMSOFT	5%	5%	5%
My SkillSource Project Management PMI Pro Subscription	MSSPROPM	5%	5%	5%
My SkillSource VMware Vsphere 5 Pro Subscription	MSSPROVM	5%	5%	5%
My SkillSource All Access Pro Subscription	MSSPROACCESS	5%	5%	5%
My SkillSource Reference Ware - Extensive online Libraries of books and technical references (per user)				
ITPro Collection	MSSREFIT	25%	25%	25%
BusinessPro Collection	MSSREFBP	25%	25%	25%
OfficeEssentials Collection	MSSREFOE	10%	10%	10%
All Access- Includes ITPRO, Business Pro, and Office Essentials Reference collections.	MSSREFAA	25%	25%	25%
Additional discount(s) per negotiation: For all My SkillSource Reference Ware), orders for more than 5 subscriptions will receive an additional 5% discount.				
My SkillSource Professional Development Training Libraries				
Enterprise Training Online Learning (TBT) Products				
Training Kit of online learning program implementation resources including: Planning and site administration instructions, templates and resources. A project plan template, tools, resources and support required to execute successful online learning program activities.	ENTTRNGKIT	12%	12%	12%
Enterprise Training Eregister: Course Enrollment & Approval Module - Training aid allowing electronic course enrollment and supervisor notification (1 yr subscription, per user)	ENTREG	15%	15%	15%
Enteprise Training Course Registration/Manager Approval/Branding Setup	ENTSETUP	10%	10%	10%
MY SkillSource Branded Online University for Licensed Professionals		25%		

Training Categories	Class ID	CUSTOMER DISCOUNT (%)
Enterprise Training Solutions' My SkillSource LIVE Offerings		
Per course model		
1-user, 3 course titles		20%
1-user, 10 course titles		20%
1-user, 25 course titles		20%
1-user, 50 course titles		20%

ENTERPRISE TRAINING SOLUTIONS

SINGLE COURSE PRICING

Training Categories	Class ID	1 Year Subscription CUSTOMER DISCOUNT (%)	2 Year Subscription CUSTOMER DISCOUNT (%)	3 Year Subscription CUSTOMER DISCOUNT (%)
My SkillSource Pro Single Course Subscription	MSSPROSING	5.00%	5.00%	5.00%

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CUSTOMIZED TESTING AND TRAINING PRICING		
Training Course/Category	**Course/Test Name**	**Customer Discount (%)**
Customize Off the Shelf Course (single title - 3 modules)	Custom Off the shelf	10.00%
Custom e-Learning Course Development	Custom	10.00%
Customize Off the Shelf Course: Define and scope project	CUSTOMSCOPE	10.00%
Customize Off the Shelf Course: up to 10 minor edits, exisiting course	CUSTOM10MIN	10.00%
Customize Off the Shelf Course: up to 5 major edits, existing course	CUSTOM5MAJ	10.00%